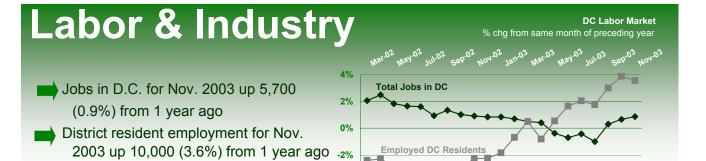
## **D.C. Economic Indicators**

December 2003 Volume 4, Number 3



Labor Market ('000s): November 2003<sup>a</sup>

Private Employment ('000s): Nov. 2003

	<u>D.C.</u>		Metro area				1 yr. change	
	Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents	291.6	10.0	2,775.7	51.6	Manufacturing	2.8	-0.1	-3.4
Labor force	312.0	11.4	2,864.1	44.5	Construction	12.8	0.6	4.9
Total wage and salary employment	671.0	5.7	2,864.5	33.9	Wholesale trade	4.3	0.0	0.0
Federal government	190.2	1.0	340.8	0.3	Retail trade	17.8	0.3	1.7
Local government	37.3	-0.8	298.4	7.6	Utilities & transport.	5.8	-0.5	-7.9
Leisure & hospitality	50.1	1.4	236.0	2.7	Publishing & other info.	25.4	-0.2	-0.8
Trade	22.1	0.3	343.7	6.4	Finance & insurance	19.6	-0.2	-1.0
Services	293.4	4.1	1,069.9	20.3	Real estate	11.4	0.1	0.9
Other private	77.9	-0.3	575.7	-3.4	Legal services	36.7	1.3	3.7
Unemployed	20.4	1.4	88.5	-7.0	Other profess. ser.	59.9	0.8	1.4
New unempl. claims (state program)	1.5	-0.1			Empl. Serv. (incl. temp)	12.0	0.4	3.4
Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services		Services (DOES	)	Mgmt. & oth. bus serv.	35.2	2.2	6.7	
a not seasonally adjusted					Education	38.3	-0.3	-0.8

						Health care	55.8	0.6	1.1	
D.C. Hotel Industry <sup>b</sup> Airport Passengers <sup>c</sup>						Organizations	49.6	-0.4	-0.8	
Nov. 2003	Amt.	1 yr. ch.	Nov. 2003	Amt.('000)	1 yr. % ch.	Accomodations	14.1	0.2	1.4	
Occupancy Rate	63.6%	5.0	Reagan	1,226.3	8.9	Food service	29.6	1.3	4.6	
Avg. Daily Room Rate	\$143.26	\$2.09	Dulles	1,364.1	2.0	Amuse. & recreation	6.4	-0.1	-1.5	
# Available Rooms	26,110	167.0	BWI	1,673.5	16.3	Other services	5.9	-0.5	-7.8	
			Total	4,263.9	9.3 <sup>d</sup>	Total	443.5	5.5	1.3	

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>d</sup> weighted average

## Revenue

- FY 2004 (Oct.-Dec.) sales & use tax collections up 9.2% from 1 year ago
- FY 2004 (Oct.-Dec.) total tax collections up 10.7% from 1 year ago



<sup>&</sup>lt;sup>a</sup> Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends. This does not, therefore, report actual year-overyear revenue growth for the budget.

## Adjusted General Fund Revenue Collections<sup>a</sup>

	year-to-date % change							
	FY 2004	FY 2003						
	(Oct 03 -Dec 03)	(Oct 02 -Dec 02)						
Property Taxes	***	***						
General Sales <sup>b</sup>	9.2	9.4						
Individual Income	11.0	-3.8						
Business Income	***	***						
Utilities	4.8	13.3						
Deed Transfer	47.8	71.5						
All Other Taxes	32.0	2.5						
<b>Total Tax Collections</b>	10.7	7.3						
Addenda:								
Indiv. Inc. tax withholding								
for D.C. residents	8.5	7.1						
Sales tax on hotels and								
restaurants allocated								
to Convention Center	13.7	14.2						
Source: D.C Office of Tax a								
Office of Revenue Analysis								

Source: BLS. Details may not add to total due to rounding.

b Includes sales taxes allocated to the Convention Ctr.
 \*\*\* Not meaningful due to payment timing or

processing factors.

Note: Growth rates in some taxes reflect legislated changes in tax rates.

## **People & Economy**

District Wages & Salaries % chg from same qtr of preceding year

- D.C. unemployment rate for Dec.: 6.6%, down from 6.7% last month, same as 1 year ago
- Home mortgage rate for Dec.: 5.9%, same as last month, down from 6.0% 1 year ago



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Po	pulation		
Source: BEA	3 <sup>rd</sup> Q 2003	2 <sup>nd</sup> Q 2003	Source: BLS	Nov. 2003	Sept.2003	Source: Cen	sus	Level	1 yr. ch.
Nominal	5.4 <sup>†</sup>	4.0 <sup>†</sup>	U.S.	1.8	2.3	Estimate for	or:		
Real	3.6 <sup>†</sup>	2.4 <sup>†</sup>	D.C./Balt. metro area	2.4	2.8	July	1, 2000	571,437 <sup>†</sup>	1,224 <sup>†</sup>
Personal Income	ı					July	1, 2001	572,716 <sup>†</sup>	1,279 <sup>†</sup>
Source: BEA	% change	for yr. ending	Unemployment Ra	ate <sup>c</sup>		July	1, 2002	569,157 <sup>†</sup>	-3,559 <sup>†</sup>
Total Personal Income	3 <sup>rd</sup> Q 2003	2 <sup>nd</sup> Q 2003	Source: BLS	Dec. 2003	Nov. 2003	July	1, 2003	563,384	-5,773
U.S.	3.6	3.0 <sup>†</sup>	U.S. 5.7 5.9 <sup>†</sup>		Components of Change from July 1		1, 2002		
D.C.	2.7	2.4	D.C.	6.6	$6.7^{\dagger}$	Natural	Births	7,910	Total
Wage & Salary Portion	Wage & Salary Portion of Personal Income Interest Rates		Interest Rates	National	Average		Deaths	6,164	1,746
U.S.	2.3	1.8 <sup>†</sup>	Source: Federal Reserve	Dec. 2003	Nov. 2003	Net Migr.	Net Int'l	4,180	_
Earned in D.C.	0.7	0.4 <sup>†</sup>	1-yr. Treasury	1.3	1.3		Net Dom.	(11,837)	(7,657)
Earned by D.C. res'd <sup>b</sup>	1.7	1.4 <sup>†</sup>	Conv. Home Mortgage	5.9	5.9	Net Chang	je <sup>d</sup>		(5,773)

<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



Taxable Real Property Sales

- Single family homes sales for 3<sup>rd</sup> Q 2003 increased 3.5% from 1 year ago
- Office space vacancy rate (incl.sublet) increased to 6.7% in 3<sup>rd</sup> Q 2003



<b>Housing Sales</b>			D.C. Housing Per	mits Issued	i	D.C. Commercial Office Space		
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	3 <sup>rd</sup> Q 2003			3 <sup>rd</sup> Q 2003		Vacancy Rate (%)	3 <sup>rd</sup> Q 2003	1 qtr. ch.
Single family	5,680	3.5	Total housing units	1,734	224	Excl. sublet space	5.3	0.6
Condo/Co-op	3,586	17.0	Single family	240	-40	Incl. sublet space	6.7	0.3
Prices (\$000)	3 <sup>rd</sup> Q 2003	1 yr. % ch.	Multifamily (units)	1,494	264			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	3 <sup>rd</sup> Q 2003	1 qtr. ch.
Median <sup>b</sup>	\$325.0	18.6	Source: Delta Associates	3 <sup>rd</sup> Q 2003	1 yr. ch.	Total Inventory	109.3	1.1
Average <sup>c</sup>	\$433.4	11.6	Apartment units currently			Leased space <sup>f</sup>	103.5	0.4
Condo/Co-op			under construction	4,311	730	Occupied space <sup>9</sup>	102.0	0.7
Median <sup>b</sup>	\$260.0	18.2	Add'l planned units likely			Under construction		
Average <sup>c</sup>	\$286.6	14.6	within next 36 months	1,327	-157	or renovation	5.3	-0.5

<sup>&</sup>lt;sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors b Median for Sept. c 3<sup>rd</sup> quarter average d Investment grade units, as defined by Delta b Invest